216 Va. 81
CLERK
SUPREME COURT OF VIRGINIA
RECEIVED
JAN 31 1975
RICHMOND, VIRGINIA

IN THE

Supreme Court of Virginia

AT RICHMOND

RECORD NO. 741134

A. W. HALL TRANSFER AND STORAGE COMPANY, ET AL.,
Appellants,

v.

TRIANGLE TRANSFER AND STORAGE CO., INC.,
Appellee.

JOINT EXHIBITS APPENDIX

RICHARD M. PRICE
1108 East Main Street
Richmond, Virginia 23219
Counsel for Appellants

MICHAEL McH. COLLINS
239 West Main Street
Covington, Virginia 24426
Counsel for Appellees

HAMILL D. JONES, JR.
State Corporation Commission
Richmond, Virginia 23209
Counsel for State Corporation Commission

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moving with care everywhere

United Van Lines, Inc.
No. 1 United Drive
Fenton, Missouri 63026
TWX 910-760-1413 • TLX 9[illegible]
314-326-3100

October 22, 1973

Mr. Ronald E. Brown
Triangle Transfer & Storage Co., Inc.
P.O. Box 919
1209 W. Jackson St.
Covington, Virginia 24426

Dear Mr. Brown:

We were very happy to receive your Application for United Van Lines affiliation. Rest assured we will rush it through just as quickly as possible, however, it does generally take a few weeks for us to receive replies to our inquiries of your references.

If we can be of any assistance to you in the meantime or if you have any questions, don't hesitate to contact us.

Very truly yours,

G. Kenneth James

G. Kenneth James
Asst. Vice President
Agency Development

GKJ:sp
cc - Mr. Otto Sponsler
Mid-East Director of Sales

CASE NO. HF-86
EXHIBIT NO. 1
Filed APR 16 1974
Ronald E. Brown
Witness
J. R. Harrison
Bailiff

United Van Lines Inc
No. 1 United Drive
Fenton, Missouri 63026
TWX 910-760-0413 • TLX 044-7160
[illegible]-326-3100

moving with care everywhere

November 29, 1973

Mr. Ronald E. Brown
Triangle Transfer & Storage Co., Inc.
P. O. Box 919
1209 W. Jackson St.
Covington, Virginia 24426

Dear Mr. Brown:

This will confirm our telephone conversation of today. Your application for a United Van Lines Agency has been evaluated and the decision made that it would not be in the best interests of United, your agency and the present United Agency to approve your application.

The decision was made, not due to any deficiency in your application, but rather due to the nature of the market in which you are located.

It is felt the Covington market today would not effectively support two active United Agencies. This means your approval would require the cancellation of our present agent.

It has, in effect, been decided to afford our present agent an opportunity to revitalize his agency with periodic performance reviews to insure an appropriate coverage of the market.

We wish you the very best of luck in your endeavors.

Sincerely,

L. D. Miller
Assistant Director
Agency Development

CASE NO. HF-86
EXHIBIT NO. 2
Filed APR 16 1974
Witness Ronald E. Brown
Deputy [illegible]

LDM:slc

cc: 531 - Covington

STATE HAULING
PHONE 962-4455
Night Phone 962-3294 or 962-2251
Triangle Transfer & Storage Co., Inc.
Office & Warehouse
1209 W. Jackson St.; Covington, Va.
Open 11 A.M. to 5 P.M. — Monday thru Friday

CASE NO. 211-86
EXHIBIT NO. 3
Filed APR 16 1974
Witness
Bolton

BEKINS SALES MEMO

_____ 19____

TO Office memo FROM _____

THIS MEMO IS:

(CHECK APPROPRIATE BLOCK)

LEAD ONLY ☐ ARRANGE FOR SERVICE ☐

REQUEST FOR ESTIMATE ☐ REQUEST FOR BILLING AUTHORITY ☐

PROSPECTS NAME: Mrs Clarkston PHONE:

LOADING DATES DESIRED:

ORIGIN ADDRESS:

DESTINATION CITY: Salem STATE: Va

ORIGIN CITY: Covington STATE: VA

NATIONAL ACCOUNT: LOCATION:

CASE NO. HE 86
EXHIBIT NO. 4
Filed APR 16 1974
Kelly Kemper
Witness
Bailiff

REMARKS:

Can't handle State haul

SIGNED

REPLY

☐ ESTIMATE ATTACHED ☐ BILLING AUTHORITY ATTACHED

REMARKS:

SIGNED: DATE

2 COPIES - TO OFFICE FROM WHOM YOU ARE REQUESTING HELP.
1 COPY - TO AGENCY DEPT., HILLSIDE, ON ALL INTERSTATE REQUESTS.

VL 103 (FEB.-71)

BEKINS SALES MEMO

March 11 19 74

TO OFFICE MEMO FROM

THIS MEMO IS:

(CHECK APPROPRIATE BLOCK)

LEAD ONLY ☒ ARRANGE FOR SERVICE ☐

REQUEST FOR ESTIMATE ☐ REQUEST FOR BILLING AUTHORITY ☐

PROSPECTS NAME	PHONE	LOADING DATES DESIRED
Robert Drepert	963-2434	
ORIGIN ADDRESS		DESTINATION CITY / STATE
1940 Bienvt. St.		Winchester VA
ORIGIN CITY / STATE		NATIONAL ACCOUNT / LOCATION
Livingston VA		

REMARKS: Plans to move sometime in May. Has promised to use Triangle

Cannot do this job unless state authority is granted.

SIGNED

REPLY

☐ ESTIMATE ATTACHED ☐ BILLING AUTHORITY ATTACHED

REMARKS:

SIGNED: DATE

2 COPIES—TO OFFICE FROM WHOM YOU ARE REQUESTING HELP.
1 COPY — TO SALES DEPT., HILLSIDE, ON ALL INTERSTATE REQUESTS.
L 103 (AUG 70)

BEKINS SALES MEMO

March 9 1974

TO OFFICE MEMO FROM

THIS MEMO IS:

(CHECK APPROPRIATE BLOCK)

LEAD ONLY ☐ ARRANGE FOR SERVICE ☐

REQUEST FOR ESTIMATE ☐ REQUEST FOR BILLING AUTHORITY ☐

PROSPECTS NAME	PHONE	LOADING DATES DESIRED
R. C. KNICK	862-5614	
ORIGIN ADDRESS		DESTINATION CITY / STATE
		ROANOKE
ORIGIN CITY	STATE	NATIONAL ACCOUNT / LOCATION
		GOVERNMENT

REMARKS:

STATE MOVE CANNOT HANDLE

SIGNED

REPLY

☐ ESTIMATE ATTACHED ☐ BILLING AUTHORITY ATTACHED

REMARKS:

SIGNED: DATE

2 COPIES – TO OFFICE FROM WHOM YOU ARE REQUESTING HELP.
1 COPY – TO SALES DEPT., HILLSIDE, ON ALL INTERSTATE REQUESTS.
L 103 (AUG 70)

7

BEKINS SALES MEMO

MARCH 14 1974

TO OFFICE MEMO FROM

THIS MEMO IS:

(CHECK APPROPRIATE BLOCK)

- LEAD ONLY ☐
- ARRANGE FOR SERVICE ☐
- REQUEST FOR ESTIMATE ☑
- REQUEST FOR BILLING AUTHORITY ☐

PROSPECTS NAME	PHONE	LOADING DATES DESIRED
Bob BLANKENship	862-4938	
ORIGIN ADDRESS		DESTINATION CITY / STATE
VALLEY RIDGE		Richmond VA
ORIGIN CITY / STATE		NATIONAL ACCOUNT / LOCATION

REMARKS: WILL ADVISE

STATE MOVE UNABLE TO HAUL

SIGNED

REPLY

☐ ESTIMATE ATTACHED ☐ BILLING AUTHORITY ATTACHED

REMARKS:

SIGNED: DATE

2 COPIES – TO OFFICE FROM WHOM YOU ARE REQUESTING HELP.
1 COPY – TO SALES DEPT., HILLSIDE, ON ALL INTERSTATE REQUESTS.
L 103 (AUG 70)

BEKINS SALES MEMO

March 15 19 7

TO: Office memo

FROM:

THIS MEMO IS:

(CHECK APPROPRIATE BLOCK)

- LEAD ONLY ☐
- ARRANGE FOR SERVICE ☐
- REQUEST FOR ESTIMATE ☑
- REQUEST FOR BILLING AUTHORITY ☐

PROSPECTS NAME: Randolph Cunningham

PHONE:

ORIGIN ADDRESS:

ORIGIN CITY:

STATE:

LOADING DATES DESIRED:

DESTINATION CITY: Fredericksburg

STATE: VA

NATIONAL ACCOUNT:

LOCATION:

REMARKS: State name cannot hand.

SIGNED:

REPLY

☐ ESTIMATE ATTACHED

☐ BILLING AUTHORITY ATTACHED

REMARKS:

SIGNED:

DATE

2 COPIES - TO OFFICE FROM WHOM YOU ARE REQUESTING HELP.
1 COPY - TO AGENCY DEPT., HILLSIDE, ON ALL INTERSTATE REQUESTS.

VL 103 (FEB.-71)

BEKINS SALES MEMO

Jan 14 19 74

TO OFFICE Memo FROM

THIS MEMO IS:

(CHECK APPROPRIATE BLOCK)

LEAD ONLY ☐ ARRANGE FOR SERVICE ☐

REQUEST FOR ESTIMATE ☑ REQUEST FOR BILLING AUTHORITY ☐

PROSPECTS NAME Mrs. PAGE PHONE

LOADING DATES DESIRED

ORIGIN ADDRESS

DESTINATION CITY Norfolk STATE Va.

ORIGIN CITY Covington STATE Va

NATIONAL ACCOUNT LOCATION

REMARKS:

We cannot do this job. state man.

SIGNED

REPLY

☐ ESTIMATE ATTACHED ☐ BILLING AUTHORITY ATTACHED

REMARKS:

SIGNED: DATE

COPIES - TO OFFICE FROM WHOM YOU ARE REQUESTING HELP.
COPY - TO AGENCY DEPT., HILLSIDE, ON ALL INTERSTATE REQUESTS.

L-103 (FEB.-71)

BEKINS SALES MEMO

_____ 19____

TO_____ FROM_____

THIS MEMO IS:

(CHECK APPROPRIATE BLOCK)

LEAD ONLY ☐ ARRANGE FOR SERVICE ☐

REQUEST FOR ESTIMATE ☐ REQUEST FOR BILLING AUTHORITY ☐

PROSPECTS NAME: Mrs. Taggrett	PHONE:
ORIGIN ADDRESS:	DESTINATION CITY: Covington VA STATE:
ORIGIN CITY: Salem Va STATE:	NATIONAL ACCOUNT: LOCATION:
	LOADING DATES DESIRED:

REMARKS: State move unable to haul

SIGNED

REPLY

☐ ESTIMATE ATTACHED ☐ BILLING AUTHORITY ATTACHED

REMARKS:

SIGNED: DATE

2 COPIES - TO OFFICE FROM WHOM YOU ARE REQUESTING HELP.
1 COPY - TO AGENCY DEPT., HILLSIDE, ON ALL INTERSTATE REQUESTS.

VL 103 (FEB.-71)

BEKINS SALES MEMO

December 19 74

TO Office memo FROM

THIS MEMO IS:

(CHECK APPROPRIATE BLOCK)

LEAD ONLY ☐ ARRANGE FOR SERVICE ☐

REQUEST FOR ESTIMATE ☑ REQUEST FOR BILLING AUTHORITY ☐

PROSPECTS NAME	PHONE	LOADING DATES DESIRED	
Mrs Pollock			
ORIGIN ADDRESS		DESTINATION CITY	STATE
		Carrington	VA
ORIGIN CITY	STATE	NATIONAL ACCOUNT	LOCATION
Richmond	VA		

REMARKS:

State move Can't handle.

SIGNED

REPLY

☐ ESTIMATE ATTACHED ☐ BILLING AUTHORITY ATTACHED

REMARKS:

SIGNED: DATE

COPIES - TO OFFICE FROM WHOM YOU ARE REQUESTING HELP.
COPY - TO AGENCY DEPT., HILLSIDE, ON ALL INTERSTATE REQUESTS.

L 103 (FEB.-71)

At a regular meeting of the Board of Supervisors of Alleghany County, Virginia held on Monday, April 1, 1974 at 7:00 P.M. in the Courthouse thereof the following resolution was adopted:

On motion of Mr. Vass seconded by Mr. Dobbins that Board of Supervisors go on record supporting approving application of Triangle Transfer and Storage Company, Incorporated to State Corporation for a license to approve a transfer and storage company in Covington-Alleghany County area.

Motion carried.

A COPY TESTE:

Robert C. Heskel Clerk
Board of Supervisors
Alleghany County, Virginia

CASE NO. HF-86
EXHIBIT NO. 5
Filed APR 16 1974
Witness
Clerk

In a regular meeting of the Covington City Council held on April 9, 1972 the following resolution was unanimously adopted:

BE IT RESOLVED that the Council for the City of Covington does hereby recommend that the State Corporation Commission grant to Triangle Transfer and Storage Company, Inc., an application for a certificate of convenience and necessity as a household goods carrier to enable the said Triangle Transfer and Storage Company, Inc. to conduct operations generally in the City of Covington and to and from the surrounding counties.

L. N. Lydcath
Clerk of Council

CASE NO. HF-86
EXHIBIT NO. 6
Filed APR 16 1974
William H. Hall
Witness
J. R. Harrison
Bailiff

ARTHUR B. HALL TRANSFER AND STORAGE COMPANY

510 Church Street
Clifton Forge, Virginia

Gross Dollar Volume Proceeds from Intrastate and Interstate Shipments - 1971, 1972 and 1973:

	1971	%	1972	%	1973	%	Totals	%
Intrastate	$28,428	9.7	$28,323	9.0	$38,788	13.2	$95,539	10.6
Interstate	$264,671	90.3	$286,230	91.0	$255,814	86.8	$806,715	89.4

COMMONWEALTH OF VIRGINIA
STATE CORPORATION COMMISSION

R.T.C.
HSH
Gr. Gr. 1C

CITY OF RICHMOND, NOVEMBER 5, 1954

CASE NO. 11693

In re: Application of Frank L. Cook Transfer to transfer Certificate No. HG-144 as a Household Goods Carrier to Greyvan Storage of Virginia.

Pursuant to the mandate of the Supreme Court of Appeals by its judgment of the 11th day of October, 1954, Record No. 4262, the order of the State Corporation Commission of August 3, 1953, in this case is annulled, and

IT IS ORDERED, That Certificate No. HG-144 as a household goods carrier of Frank L. Cook Transfer be transferred to Greyvan Storage of Virginia upon the filing of proper insurance and upon the adoption of tariffs or the publication of new tariffs as required by Chapter 12.1, Title 56, Code of Virginia.

CASE NO. HF-86
EXHIBIT NO. 7
Filed APR 16 1974
William H. Hale
Witness
J. K. Hanson
Bailiff

COMMONWEALTH OF VIRGINIA
STATE CORPORATION COMMISSION

AT RICHMOND, FEBRUARY 6, 1964

Application of CASE NO. 16675

Samuel Edward Smith

For transfer of Household Goods Carrier Certificate.

This day came on for hearing the application of Samuel Edward Smith to transfer Certificate of Convenience and Necessity No. HG-150, authorizing the operation of motor vehicles in the transportation of household goods between points in Virginia to Colonial Transfer and Storage Co., Inc., Commissioners Hooker, Catterall and Dillon sitting.

John C. Goddin appeared as counsel for the applicant. William C. Seibert appeared for the Commission.

IT IS ORDERED, That the transfer of Certificate No. HG-150 from Samuel Edward Smith to Colonial Transfer and Storage Co., Inc., be, and the same is, approved upon the filing of proper insurance and the adoption of tariffs or the publication of new tariff as required by Chapter 12.1, Title 56, Code of Virginia.

IT IS FURTHER ORDERED, That a new certificate of convenience and necessity for the transportation of household goods by motor vehicle between points in Virginia be issued to Colonial Transfer and Storage Co., Inc., Williamsburg, Virginia, and that Certificate No. HG-150 be cancelled upon the issuance of a new certificate.

CASE NO. HF-86
EXHIBIT NO. 8
Filed APR 16 1974
William H. Hall
Witness
Bailiff

INDIVIDUAL

CONFIDENTIAL STATEMENT MADE TO

THE FIRST NATIONAL BANK
CLIFTON FORGE, VIRGINIA

CASE NO. HF-56
EXHIBIT NO. 1973
Filed APR 16 1974
Witness William H. Hall
Bailiff

Showing Financial Condition as at 1st day of September 1973

NAME W.H. Hall T/A Arthur B. Hall Transfer Company

BUSINESS ADDRESS 510 Church Street, Clifton Forge, Virginia

HOME ADDRESS 921 Jefferson Street, Clifton Forge, Virginia

KIND OF BUSINESS Moving-Storage-Contract Hauling-Truck Leasing

Special Notice — This Statement must be signed and every item filled in, writing "none" where necessary.

ASSETS					LIABILITIES				
Cash on Hand and in Bank		21	269	93	Notes Payable (for Merchandise)				
Notes Receivable (good) due from Customers					Term secured by Life Ins. policy Notes Payable (to Banks)		3	090	00
*Accounts Receivable (good) due from Customers		34	244	16	Notes Payable (to Individuals)				
Merchandise (Finished) (Valued at Cost or Market, the lower)					Collateral Loans (Secured by Stocks, Bonds, etc.)				
Merchandise (Unfinished) (Valued at Cost or Market, the lower)					Garages, Tire Co-Suppliers etc. Accounts Payable		10	630	00
1/3 Interest: Hall Trf. Lexington Raw Material (Valued at Cost or Market, the lower)		7	000	00	Mortgages Payable (as per schedule on page 2)		19	004	46
Stocks, Bonds, etc. (as per schedule on page 2) C.F. Proc. Co.		13	500	00	Chattel Mortgages or Machinery Leases Trucks, trailers		74	129	29
office & warehouse Furniture and Fixtures		13	775	00	Other Liabilities:— (List Singly.)				
Real Estate Owned (as per schedule on page 2)		59	000	00	Default Notes		6	900	00
Machinery and Equipment									
Automobiles		166	600	00					
Other Assets:— (List Singly.) Va. SCC Certificates Non-Radial HHGoods		10	000	00	Total Liabilities		113	753	75
Personal Life Insurance 3100,000.00-cash value		20	000	00	Net Worth		231	635	34
Total		345	389	09	Total		345	389	09

*Accounts under sixty days old $____; Sixty to ninety days old $____; Over ninety days old $____

Contingent Liability:
- Total Amount of Notes Receivable Which have been Discounted and not Included in Assets Enumerated Above $____
- Total Amount of Exchanged Paper (if any) $____
- Total Amount of Accommodation Endorsements (if any) $____

Total Amount Assigned or Pledged of Above Accounts Receivable $____

Total Amount of Any Other of the Above Assets Pledged or Assigned $____

Insurance:—On Merchandise $____ On Buildings and Machinery $____

Insurance on Life $____ Beneficiary____

Basis of Inventory

FINANCIAL STATEMENT (Concluded)

State if Inventory Given in this Statement is Actual or Estimated _____

If Actual (What Date Taken) _____ If Estimated (By Whom) _____

Are Books Regularly Audited by Certified Public Accountant? _____

If so (Last Date) _____ By Whom _____

Other Bank Accounts (Where Kept) _____

SCHEDULE OF STOCKS, BONDS, ETC., OWNED:—

(Description)	(Market Value)
	$
1/3 interest in Hall Transfer Co., Lexington, Va.	$ 7,000.00
total ownership of all stock in Clifton Forge Grocery Co.	$13,500.00
	$
	$
	$
Total	$20,500.00

SCHEDULE OF REAL ESTATE OWNED AND MORTGAGES PAYABLE:—

(Location and Description)	(Market Value)	(Amount Mortgage)	(When Due)
lot facing 511/515 Pine Street	$ 6,000.00	$ 3,894.62	monthly
dwelling at 921 Jefferson Street	$ 18,000.00	$ 2,614.50	monthly
Summer Home-on Cowpasture River	$ 10,000.00	$ 57.50	monthly
Iron Gate School (warehouse & lots)	$ 25,000.00	$ 12,437.84	monthly
	$	$	
	$	$	
	$	$	
Totals	$ 59,000.00	$ 19,004.46	

Is your real estate in your name only? _____ If not, in whose name? _____

The foregoing is a true statement of the financial condition of the undersigned given the THE FIRST NATIONAL BANK for the purpose of procuring a line of credit from time to time, in accommodation or business paper.

The undersigned agrees to promptly notify said BANK, of any material changes in said financial statement which would tend to reduce the pecuniary responsibility of the undersigned as set forth therein.

Sign Name Here W. H. Hall

Date Signed Sept 1, 1973

Special Notice—This Statement must be signed and every item filled in, writing "none" where necessary.

Local & Contract Hauling	4,671.56
Intrastate moves, billed to date (9-1-73)	4,014.62
John Colby, Division of U. S. Industries	1,313.30
J. L. Hall (from H. D. Canfield)	1,942.21
H. D. Canfield, Division of Pansoots	870.50
Storage Accounts	4,055.95
Balance due from NAVL	17,370.72
	34,244.16

III. SUPPLIES & EQUIPMENT:

warehouse-

Pads, dollies, ramps, straps: over & above equipment on vans	1,000.00
Fork Lift	2,500.00
Electric stacker	500.00
Dewalt Bench Saw	1,000.00
Planer	200.00
Hand Power Tools	1,000.00
Tires	2,000.00
Packing Material	1,800.00
Drill Press	100.00
Pallet Jack	200.00
16 Household Goods Pallets @ $80.00	1,280.00

office-

1 Burroughs adding machine	100.00
3 typewriters (electric), 2 Smith Corona, 1 Olympia	500.00
2 Hermes adding machines (electric)	400.00
7 desks	140.00
7 filing cabinets, metal	210.00
1 3-M Copier	300.00
7 chairs	100.00
1 Lathem Time Recorder	150.00
4 desk-top filing cabinets	20.00
1 Sears Air Conditioner	200.00
1 General Electric Air Conditioner	200.00
1 Friden Calculator	75.00
	13,775.00

IV. CLIFTON FORGE GROCERY COMPANY:

Stock (only asset, building & lot at 510/512 Church Street)	25,000.00
Mortgage	11,500.00
	13,500.00

W. H. Hall
Sept. 1, 1973

Trucks, Tractors, Trailers, Cars:

FLEET NO.	MODEL	MAKE	DESCRIPTION	EQUIPMENT	MARKET VALUE
rs:					
	1972	Chevrolet	station wagon, 4D		3,800.00
	1970	Ford	Custom Club wagon		2,500.00
	1972	Chevrolet	Montecarlo		2,500.00
ucks:					
	1968	International	pickup, 4 wheel drive		1,800.00
69-51	1960	Ford	straight van	PADS & DOLLIES	2,000.00
69-52	1965	Ford	straight van, lift gate	PADS & DOLLIES	3,500.00
69-55	1966	International	straight van, diesel	PADS & DOLLIES	2,500.00
69-56	1964	White	straight van, diesel	PADS & DOLLIES	2,000.00
actors:					
- 2	1968	International	diesel		13,000.00
- 3	1969	Ford	diesel		9,500.00
69-22	1956	B Model Mack	parts		1,000.00
69-23	1963	F Model Mack	diesel		3,500.00
69-25	1962	F Model Mack	diesel		3,500.00
69-30	1959	H Model Mack	diesel		2,000.00
69-34	1966	White	diesel		5,500.00
69-38	1967	Mack	diesel		6,500.00
69-42	1967	Maxadine	diesel		9,500.00
69-44	1970	Ford	diesel		11,000.00
ailers, Moving Van:					
69-08	1958	Fruehauf	35' High Cube	PADS & DOLLIES	2,000.00
69-09	1963	Trailmobile	38' High Cube	PADS & DOLLIES	3,500.00
69-11	1967	Fruehauf	40' Electronics	PADS & DOLLIES	5,000.00
69-14	1968	Kentucky	40' High Cube	PADS & DOLLIES	6,000.00
69-15	1969	Fruehauf	40' Electronics	PADS & DOLLIES	8,000.00
69-17	1969	Kentucky	40' High Cube	PADS & DOLLIES	8,000.00
69-18	1969	Kentucky	40' High Cube	PADS & DOLLIES	8,000.00
69-19	1962	Kentucky	40' Electronics	PADS & DOLLIES	3,000.00
69-20	1970	Fruehauf	45' High Cube	PADS & DOLLIES	9,000.00
69-22	1964	Trailmobile	40' High Cube	PADS & DOLLIES	3,500.00
69-23	1972	Kentucky	40' High Cube	PADS & DOLLIES	11,000.00
ailers, freight:					
	1971	Fruehauf			5,500.00
	1955	Black Diamond	flat bed		1,000.00
	1965	Strick			2,000.00
	1973	Fruehauf			5,500.00
					166,600.00

Sept. 1, 1973

	TOTAL	PER MO
Colonial American National Bank	4,865.83	536.71
Ford Motor Credit	6,904.67	270.55
Fruehauf Corporation	4,831.32	206.00
Fruehauf Corporation	3,008.46	177.00
Fruehauf Corporation (S.L.Hall)	1,435.97	149.00
North American Van Lines (Triangle Fleet)	5,432.04	144.34
Mountain National Bank	1,507.00	108.73
Mountain National Bank	1,140.00	129.30
First National Bank	45,004.00	1853.32
	74,129.29	3594.95

DEFAULT NOTES:

K. Dale Smith	5,900.00	297.83
Carter S. Arnold	1,000.00	110.47
	6,900.00	408.30

April 1, 1972

INDIVIDUAL

CONFIDENTIAL STATEMENT MADE TO

THE FIRST NATIONAL BANK
CLIFTON FORGE, VIRGINIA

Showing Financial Condition as at 1st day of September 1973

NAME W.H. Hall T/A Arthur B. Hall Transfer Company

BUSINESS ADDRESS 510 Church Street, Clifton Forge, Virginia

HOME ADDRESS 921 Jefferson Street, Clifton Forge, Virginia

KIND OF BUSINESS Moving-Storage-Contract Hauling-Truck Leasing

Special Notice — This Statement must be signed and every item filled in, writing "none" where necessary.

ASSETS					LIABILITIES				
Cash on Hand and in Bank		21	269	93	Notes Payable (for Merchandise)				
Notes Receivable (good) due from Customers					Term secured by Life Ins. policy Notes Payable (to Banks)		3	090	00
*Accounts Receivable (good) due from Customers		34	244	16	Notes Payable (to Individuals)				
Merchandise (Finished) (Valued at Cost or Market, the lower)					Collateral Loans (Secured by Stocks, Bonds, etc.)				
Merchandise (Unfinished) (Valued at Cost or Market, the lower)					Garages, Tire Co-Suppliers etc. Accounts Payable		10	630	00
Raw Material (Valued at Cost or Market, the lower) 1/3 Interest: Hall Trf. Lexington		7	000	00	Mortgages Payable (as per schedule on page 2)		19	004	46
Stocks, Bonds, etc. (as per schedule on page 2) C.F. Groc. Co.		13	500	00	Chattel Mortgages or Machinery Leases Trucks, trailers		74	129	29
Furniture and Fixtures office & warehouse		13	775	00	Other Liabilities:— (List Singly.)				
Real Estate Owned (as per schedule on page 2)		59	000	00	Default Notes		6	900	00
Machinery and Equipment									
Automobiles		166	600	00					
Other Assets:— (List Singly.) Va. SCC Certificates									
Non-Radial HHGoods		10	000	00	Total Liabilities		113	753	75
Personal Life Insurance $100,000.00-cash value		20	000	00	Net Worth		231	635	34
Total		345	389	09	Total		345	389	09

*Accounts under sixty days old $____; Sixty to ninety days old $____; Over ninety days old $____

Contingent Liability
- Total Amount of Notes Receivable Which have been Discounted and not Included in Assets Enumerated Above $____
- Total Amount of Exchanged Paper (if any) $____
- Total Amount of Accommodation Endorsements (if any) $____

Total Amount Assigned or Pledged of Above Accounts Receivable $____

Total Amount of Any Other of the Above Assets Pledged or Assigned $____

Insurance:—On Merchandise $____ On Buildings and Machinery $____

Insurance on Life $____ Beneficiary____

Basis of Inventory

FINANCIAL STATEMENT (Concluded)

State if Inventory Given in this Statement is Actual or Estimated _____

If Actual (What Date Taken) _____ If Estimated (By Whom) _____

Are Books Regularly Audited by Certified Public Accountant? _____

If so (Last Date) _____ By Whom _____

Other Bank Accounts (Where Kept) _____

SCHEDULE OF STOCKS, BONDS, ETC., OWNED:—

(Description)	(Market Value)
	$
1/3 interest in Hall Transfer Co., Lexington, Va.	$ 7,000.00
total ownership of all stock in Clifton Forge Grocery Co.	$13,500.00
	$
	$
	$
Total	$20,500.00

SCHEDULE OF REAL ESTATE OWNED AND MORTGAGES PAYABLE:—

(Location and Description)	(Market Value)	(Amount Mortgage)	(When Due)
lot facing 511/515 Pine Street	$ 6,000.00	$ 3,894.62	monthly
dwelling at 921 Jefferson Street	$ 18,000.00	$ 2,614.50	monthly
Summer Home-on Cowpasture River	$ 10,000.00	$ 57.50	monthly
Iron Gate School (warehouse & lots)	$ 25,000.00	$ 12,437.84	monthly
	$	$	
	$	$	
	$	$	
Totals	$ 59,000.00	$ 19,004.46	

Is your real estate in your name only? _____ If not, in whose name? _____

The foregoing is a true statement of the financial condition of the undersigned given the THE FIRST NATIONAL BANK for the purpose of procuring a line of credit from time to time, in accommodation or business paper.

The undersigned agrees to promptly notify said BANK, of any material changes in said financial statement which would tend to reduce the pecuniary responsibility of the undersigned as set forth therein.

Sign Name Here G. H. Hall

Date Signed Sept 4, 1973

[illegible] Contract [illegible]	4,671.36
Intrastate moves, billed to date (9-1-73)	4,014.62
[illegible] Colby, Division of U. S. Industries	1,313.00
S. L. Hall (From H. O. Canfield)	1,942.21
H. O. Canfield, Division of Panasote	870.50
Storage Accounts	4,055.95
Balance due from NAVL	17,370.72
	34,244.16

III. SUPPLIES & EQUIPMENT:

warehouse-	
Pads, dollies, ramps, straps: over & above equipment on vans	1,000.00
Fork Lift	2,500.00
Electric stacker	500.00
Dewalt Bench Saw	1,000.00
Planer	200.00
Hand Power Tools	1,000.00
Tires	2,000.00
Packing Material	1,800.00
Drill Press	100.00
Pallet Jack	200.00
16 Household Goods Pallets @ $80.00	1,280.00
office-	
1 Burroughs adding machine	100.00
3 typewriters (electric), 2 Smith Corona, 1 Olympia	500.00
2 Hermes adding machines (electric)	400.00
7 desks	140.00
7 filing cabinets, metal	210.00
1 3-M Copier	300.00
7 chairs	100.00
1 Lathem Time Recorder	150.00
4 desk-top filing cabinets	20.00
1 Sears Air Conditioner	200.00
1 General Electric Air Conditioner	200.00
1 Friden Calculator	75.00
	13,775.00

IV. CLIFTON FORGE GROCERY COMPANY:

Stock (only asset, building & lot at 510/512 Church Street)	25,000.00
Mortgage	11,500.00
	13,500.00

W. H. Hall
Sept. 1, 1973

Trucks, Tractors, Trailers, Cars:

FLEET NO.	MODEL	MAKE	DESCRIPTION	EQUIPMENT	MARKET V.
rs:					
	1972	Chevrolet	station wagon, 4D		3,800.00
	1970	Ford	Custom Club wagon		2,500.00
	1972	Chevrolet	Montecarlo		2,500.00
ucks:					
	1968	International	pickup, 4 wheel drive		1,800.00
69-51	1960	Ford	straight van	PADS & DOLLIES	2,000.00
69-52	1965	Ford	straight van, lift gate	PADS & DOLLIES	3,500.00
69-55	1966	International	straight van, diesel	PADS & DOLLIES	2,500.00
69-56	1964	White	straight van, diesel	PADS & DOLLIES	2,000.00
actors:					
- 2	1968	International	diesel		13,000.00
- 3	1969	Ford	diesel		9,500.00
69-22	1956	B Model Mack	parts		1,000.00
69-23	1963	F Model Mack	diesel		3,500.00
69-25	1962	F Model Mack	diesel		3,500.00
69-30	1959	H Model Mack	diesel		2,000.00
69-34	1966	White	diesel		5,500.00
69-38	1967	Mack	diesel		6,500.00
69-42	1967	Maxadine	diesel		9,500.00
69-44	1970	Ford	diesel		11,000.00
railers, Moving	Van:				
69-08	1958	Fruehauf	35' High Cube	PADS & DOLLIES	2,000.00
69-09	1963	Trailmobile	38' High Cube	PADS & DOLLIES	3,500.00
69-11	1967	Fruehauf	40' Electronics	PADS & DOLLIES	5,000.00
69-14	1968	Kentucky	40' High Cube	PADS & DOLLIES	6,000.00
69-15	1969	Fruehauf	40' Electronics	PADS & DOLLIES	8,000.00
69-17	1969	Kentucky	40' High Cube	PADS & DOLLIES	8,000.00
69-18	1969	Kentucky	40' High Cube	PADS & DOLLIES	8,000.00
69-19	1962	Kentucky	40' Electronics	PADS & DOLLIES	3,000.00
69-20	1970	Fruehauf	45' High Cube	PADS & DOLLIES	9,000.00
69-22	1964	Trailmobile	40' High Cube	PADS & DOLLIES	3,500.00
69-23	1972	Kentucky	40' High Cube	PADS & DOLLIES	11,000.00
railers, freight:					
	1971	Fruehauf			5,500.00
	1955	Black Diamond	flat bed		1,000.00
	1965	Strick			2,000.00
	1973	Fruehauf			5,500.00
					166,600.00

Sept. 1, 1973

		TOTAL	PER MO
I.	Colonial American National Bank	4,865.83	536.7
	Ford Motor Credit	6,904.67	270.5
	Fruehauf Corporation	4,831.32	206.0
	Fruehauf Corporation	3,008.46	177.0
	Fruehauf Corporation (S.L.Hall)	1,435.97	149.0
	North American Van Lines (Triangle Fleet)	5,432.04	144.3
	Mountain National Bank	1,507.00	108.7
	Mountain National Bank	1,140.00	129.3
	First National Bank	45,004.00	1853.3
		74,129.29	3594.9
II.	DEFAULT NOTES:		
	K. Dale Smith	5,900.00	297.8
	Carter S. Arnold	1,000.00	110.4
		6,900.00	408.3

W.H. Hall
Sept 1, 1972

CASE NO. HF-86
EXHIBIT NO. 10
FILED APR 23 1974
Ernest Becker
J. K. Harrison

United Van Lines

Certificate of Quality Performance

1974

AWARDED TO

COVINGTON TRANSFER & STORAGE CO.

FOR MERITORIOUS SERVICE IN THE REDUCTION OF CLAIMS WHILE PERFORMING THEIR DUTIES IN 1973

Paul Covington
PRESIDENT

VICE PRESIDENT & GENERAL MANAGER

DATE March 1, 1974

United Van Lines

OUTSTANDING SALES ACHIEVEMENT AWARD

Is Proudly Presented To

Covington Transfer & Storage Co.

Covington, Va.

For Ranking Among The Top Sales Producers
Of The United Van Lines Agency Family...
And Demonstrating The Highest Standards
Of Professional Salesmanship

Paul Corrigan

Paul Corrigan,
President

E. M. Cummins

E. M. Cummins,
Vice President –
Sales & Marketing

Domestic

United Van Lines

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E. M. Cummins,
Vice President—
Sales & Marketing

International